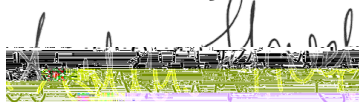




í í & Œµ ŒÇ îîñ

v µu î (}Œ Z&W îñrîi

dZ]• v µu %Œ}À]]•µv•š]Œ••š u]šš š]À %Œ}•Œ•X
dZ hv]À Œ•]šÇ[• v•Á ZŒX Œ •Z}Áv]v



u Œ &o}Ç

µÇ ŒU WŒ} µŒ u všU v }všŒ š ^ ŒÀ] •

x 6XEPLVVLQR

o &DQ ELGV EH VXESPL&VWRIQWDO VRKHPC#H VHQ0

f \$V OLVWHG LQ WOHFELGRGRFXPHEWLVGLRQV D

&KHFNLQJ WKDW &\$36 LV QRW SDUW RI WKLW SUR

f 7KH VFRSH LV IRU VWXGHQW KHDOWK VHUYLF

IDFXOW\ VWDII DQG GHSHQQGHQWV LQJ DR XUJ

EHKDYLRUDO KHDOWK VHUYLFHV DUHDGURYL

%DGJHSDVV FDUG" ,V WKLW PDJVVWDLV" EDU FRG

f %DGJHSDVV ± 7KHVLRQDWMRQDOLV\OHVWR LPS

SKRWRV LQWR SDWLHQW UHFRUGV

o ,V \RXU FXUUHQW (+5 LQWHUIDFHG ZUWK R5DGGHUU

HQWU\ DQG UHVXODWV" YRHRXQKDFYDROEWDLW\ DV S

FXUUHQW LQWHUIDFH"

f :H GR QRW FXUUHQW OXKIDZYQ J[FD\S DFDOLW\ IU

WKH (+5 ;UD\ ,PDJHV DUH YLHZHG YLD H5DG

o :KDW GR \RX V H U X H D O W O O L K R Z R L U D G W W I R Q V R X W I D F H
FXUUHQW (+5
f \$ 606 WH[W LV FXU WHKQW @ 5 WHR W D I F U R S D W L H Q W
KRXUV DIWHU WKH YZKDW 606FWPI \$ W B K O W U D F O L
LQ LW ZKHU S W L O H L Q Q W F D Q G F V O D F N O G W K H [W X U Y
JRHV WR DOO SDWLHQWV VHHQD F W D B O U L F V L
VXUYH\V

x 8VHU &RXQWV

o \$SSOLFDWLRQ XMBURQHMKH D Q X E D H U 3 D Q G V M \ S H R I
SURYLGH WKH QXPEHU RI XVHUV ZK R H D I F I T X R U U M K D I F
DUHDV

f :H KDYH D WRWD O Q R W O \ X D Q G U W F L X X Q W P H E B U P D
XVHUV G H S H Q G L F R X Q W W W I D B I L V W D I I

x 0'¶V

x 13'¶V

o

IXOO WLP H 1XUVH SUDFW

o

SUQ 13'¶V

x /31'¶V

x 51'¶V

x 07

x 0/7

x 3KDUPDF\ WHFKV

x SKDUPDFLVWV

x DGPLQLVWUDWLYH

x 6WXGHQW ZRUNHU

o +RZ PDQ\ RI WKHVH XVHUV DUH 0'V RWR1S O D Z F K R Z I
RUGHUV DQG ZULWH SUHVFULSWLRQV

f 0'¶V DQG 13'¶V

o 'R DQ\ RI WKHVHNSURRYL GHZHUZKRRXUV SHU ZHHN"

f <(6 RI WKH QXUVH SUDFWLWLRQHJWV ZRUN O

o +RZ PDQ\ UHTXLUH H3UHV FULELQJ FDSDELOLW\"

f \$OO SURYLGHU Q K D F D S H S L L O H L W F U L E Q ' ¶ V D Q G 1

o :RXOG WKH\ DOVR QZU L R W H F S R U Q W U F B O S W F G R K R E V W D Q F
PDQ\ 7KLV LV UHTXLUHG EHFDXVH (3&6 UHTXLUH
PHFKDQLVPV DQG FRVWV PRUH

f &XUUHQWO\ 0'¶V D Q L G E H F R T Q W H S R U C H O V H G V X E V
'HSHQGLQJ RQ WKH F R D W Q W K H G W S K U H Q D I B I O L W \

x \$FWLYH DQG , QDFWLYH 3DWLHQW &RXQWV

o 3DWLHQW SRUW D R O U L H H O D D U H I G O V R R U A R K O O F F G D F W X L G H I C
2XU VWRUDJH D Q G F F V E V H U D L W Q H V K B A R G E F W O D R Q R R D U W V
WKH V\ VWHP 'R \RX KIDW K H D Q X H E M L I P O H D V D I G Y H
SDWLHQW FKDUWV Q R X W K H D Y H L Q I L D N K O R V O U R E K O H W K H
GDWDEDVH LQ \RX D Q F X E H U X I Q H G V D V I W P O P W Q R V L D O D S

f 7KH GDWDEDVH LV FXUUHQWO\ DW *%

o 3OHDVH GHVFULEH D Q D O D X P F Q W W R R R K E Z E N Q U Y H D W K H
SRUWDO" :LOO WKHY LKDD YLQ W K Z U B S F W H R V H W R K U L V G R Q Z M L
QHHG WR SURYLGML B D W H R Q D P W F K D W O L K Q S H D I M R G U' D

- x 0LJUDWLRQ
 - o 3UHVXPDEO\ \RX ZLOO UHTXLUH D P\LVWDWV MRQIRI
 \HV ZKLFK V\VWHP RQ \$LQJ UHK PPA V\WV LQJWG DV DOO
 IURP RQH V\VWHP"

- x &RPPXQLFDWLRQ
 - o 'R \RX FXUUHQWO\HW QGR W HM MHP (+ V DWR WK JHQHU
 FRPPXQLFDWLRQ DQG RU DSSW UHPLQGHUV"

 - o 'R \RX FXUUHQWO\DV HQGHIDH V HUB PHWWR WKH (+
 URXJKO\ KRZ PDQ\ SHU \HDU"

- x &KHFN ,Q
 - o 'R \RX FXUUHQWO\KW IR UFRFM WLXGHW M SRHFNDOO

- x &RQVHQWV
 - o 'R \RX XVH \RXU FXUUHQW JLV DWR FRPSWUQHW V IRU

- x 5HPRWH 7HOHKHDOWK 6HUYLEFHV
 - o 'R \RX FXUUHQWO\KQ ZHWKQ =IRV HRU DWLDY PVLIRU" U

- x \$GGLWLRQDO)XQFWLRQDOLW\
 - o 'R \RX WUDFN GLVSDQLRQ IRU HPVQD\ (+ " \RXU F